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Independent Stationers, Inc.

NATIONAL ACCOUNT PROGRAM

*"Your Trusted National Choice"*

# About Graham Office Supply Inc.

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- Founded 1952 by the Graham Family
- Local Columbus Family Owned
- Customer Service Located in Columbus
- Person that answers the phone can solve your problem
- Over 100 years Combined Experience
- 100% Guaranteed Satisfaction
- On-line Ordering and next day delivery

# About Graham Office Supply Inc.




43 Distribution Centers  
located strategically



# About is.group

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- Independent Stationers, Inc.  **Independent Stationers, Inc.**
    - \$1.9B end-user sales / 32 years
    - We are where you are / national coverage
    - 245+ members, 500+ locations
    - 1913 sales people
    - Value-added products & services for members
    - Staff experiences in the national accounts arena
    - GSA contracts success
    - Core competencies
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# About is.group

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- Charter Member of BPGI
  - 21 buying groups in 26 countries
  - 3,800 dealers representing 2.6 million customers
  - 3.7 million catalogs / 35 million flyers
  - \$20B in end-user sales
    - Equates to buying power
    - Proves competitive strength against the big boxes